

# How technology moves

# Agility is strategic movement. Our SD-WAN as a Service solution always seeks the optimal outcome.

# Why Change What's Already Working?

Who says it's working? With the rapid development of emerging technologies and new applications, legacy WAN designs are costly and they simply do not keep up with the demands of today's enterprise. This has increased network performance problems and poor application performance, resulting in frustrated employees and upset customers. In today's world of rapid innovation, disruptive technologies, and increasing competitive threats, having the right network and infrastructure in place can be the difference between growing revenue and declining.

# The Path to Your Digital Future

With the rapid advancement of various emerging technologies, your network can either be an inhibitor or an enabler for your business to keep up with the competition, empower new innovations in the workplace and to serve your customers better.



## **Agility Forges the Path for You**

There are three ways that SD-WAN enables your network to serve as the path to the digital future: 1) optimizes application performance, 2) allows you to re-purpose your IT budget and 3) provides you with more flexibility and control.



## **Application Performance**

Your company's success depends on the performance of your applications. With Agility, you can prioritize your network traffic to enable the most important applications. That way your team's time can be spent on your core business initiatives. Because SD-WAN technology uses multiple paths dynamically, you can deliver maximum uptime combined with optimal performance.



# **Flexibility and Control**

With most legacy WAN solutions, you are likely dependent on one or two providers, along with having to deal with legacy systems that are often slow and frustrating to manage. With Agility, you have flexibility on a number of fronts – customization of applications, security, policy management, in addition to being nimbler and faster to respond when making network changes.



## **Re-Purpose Your IT Budget**

Network Connectivity prices have dropped dramatically in recent years, driven by more competition and exponential increases in available bandwidth. Because SD-WAN is both network provider- and connectivity type-agnostic, businesses are now able to design the right solution for their business – which often equates to both a better design and significant potential savings. Your network optimization efforts can now become the vehicle to fund the acceleration of various digital transformation programs.

#### **Process and Resource Optimization**

There is value in working with someone who has expertise and experience that you and your resources don't already possess. And if you do possess it, maybe you would rather focus on mission-critical objectives such as strategic digital transformation programs. Let us optimize your expenses and resources so you don't waste money learning, deploying, and managing what we already know.

#### **How Does SD-WAN Make a Difference?**

There are several features and benefits that will determine which SD-WAN solution is right for you, but some features are considered standard across almost all SD-WAN solutions:

- Route traffic on the fastest available paths between any two points
- Provide better quality of service for high-priority applications
- Consolidate disparate network functions into one appliance with centralized configuration and policy definitions
- Simplify administration for remote and branch offices
- Allow enterprises to leverage low-cost and flexible Internet and network connections to replace or augment existing MPLS networks
- Provide visibility into WAN paths to help administrators troubleshoot and provide performance analytics

#### **Further Customization**

Choosing the right SD-WAN solution entails gaining an understanding of your enterprise environment. This includes business goals, critical IT initiatives underway and - most importantly - how customers and employees are using applications and the impact they make on the business. Customization differentiators include Resiliency and Failover, Quality of Service, Application Optimization, Routing, Data & Application Security, Deployment Options and Scaling, Administration & Troubleshooting and Vendor Experience & Level of Support. Ask your sales representative about these customization options for more details.



Because **Agility** is combined with our NOCaaS solution, **Vigilance**, your business receives white glove support and proactive monitoring around the clock.

# **Key Pillars of Agility**



# **Consultation + Discovery**

We take the time to understand your environment and the unique needs of your business - no matter the size. We build a customized solution designed specifically for you, making appropriate recommendations that won't disrupt business continuity. We are technology-agnostic and don't approach every business with a one-size-fits-all mentality. That personal touch makes all the difference in the world.



### **Deployment**

There's so much work to be done. But this time, you won't lift a finger. We do all the work to get everything in place for you: Procuring equipment, configuration and installation. Now you don't have to allocate resources to deploy your solution. You can put their focus on higher priority objectives.



## **Monitoring**

Once you're integrated with our NOC, we keep watch over all relevant devices, interfaces and applications 24/7/365 from our US-based team. We also provide access to the viewing and archiving of alarms and event logs. You'll get reporting of performance analytics & trends. Plus, we monitor and troubleshoot in real time, with remediation and high touch service desk support all being part of the package. No matter what, we stay vigilant.



## **Lifecycle Management**

Owning the ongoing management of all the configurations, patching, hardware, people - that's a tall order. Especially when you could be doing other things. So why sit on hold with the vendor when we'll handle it for you? From set-up and install to configuring and remote monitoring. We handle procurement, configuration, implementation, and lifecycle management/recovery. Don't spend another minute on something that isn't your core competency. We will do that for you

**Strategic Partners** 







# Why Netrio?

# **Expertise**

We're high-touch and customer-service focused. With Agility, the entire service experience is managed for you. We're also experts because we have met with and vetted every single vendor. Our NOC service allows us to offer you support 24/7/365, so if there are any issues, we manage them. This means we do a lot more for our customers than most, and we do it very well.

#### **Affordable**

We make this service affordable to everyone by tailoring the technology to what's most appropriate for their situation, from our own products to offerings with more robust features. We're technology-agnostic, and will recommend the right solution as well as manage it from the back end. The important thing is that the experience is seamless for you.

#### Customized

We customize the solution to be specific to your needs, no matter what they are. Maybe you're a team of five working from your own homes, or perhaps you have a 50,000 person company with multiple locations. Bottom line, you need a connected network that moves as fast as possible, with no slow-downs. We're here to recommend the right software, keep you connected, and manage it for you.

#### Service

Just like everything else we do, Netrio is wholly devoted to the relationships we have with our customers. That translates to white-glove treatment and managed solutions that our competitors just can't match. We're on call 24/7/365 to attend to anything unexpected. No one wants to worry about their network during a vacation, holiday, or sick day. We do that for you.

# **Flexible**

We are ultimately flexible. We can work with your existing network or provide you with a new network, depending on your needs. With our Fusion solution, we offer a multitude of connectivity options from our best-in-class underlying carriers. We have a solution for your organization, no matter what you need.